



SOYBEAN MEAL

EAST AFRICA SUPPLY BROCHURE

High-Protein Feed Ingredient | Non-GMO Options | Kenya-Focused Supply

Kenya | Tanzania | Uganda | Rwanda | Ethiopia | Somalia Corridors

Aurelian Capital supports farmers with fertiliser from our fertiliser plants globally, helping improve yields and strengthen agricultural supply chains.

This upstream support enables us to negotiate favourable processing terms and deliver a dependable supply of high-quality soybean meal competitively into East Africa.



SOURCING & EXTRACTION PROCESS

Aurelian Capital supports farmers with fertiliser from our fertiliser plants globally, helping improve yields and raw material consistency before beans move into trusted processing plants.



1 FARMER SUPPORT & CULTIVATION

We supply fertiliser and agronomic support to farmers, improving yields and ensuring consistent bean quality.



2 HARVESTING & AGGREGATION

Beans are harvested at peak maturity and aggregated at local collection points for quality checks and moisture testing.



3 CLEANING & CONDITIONING

Incoming beans are cleaned to remove impurities, stones and dust, then conditioned to the optimal moisture for processing.



4 CRACKING / DEHULLING / FLAKING

Beans are cracked, dehulled and flaked to prepare the material for efficient oil extraction.



5 OIL EXTRACTION & DESOLVENTISING / TOASTING

Oil is extracted using solvent extraction. The meal is desolventised and toasted to ensure safety and nutritional quality.



6 COOLING / SCREENING / QUALITY CONTROL

Meal is cooled, screened for uniform particle size and tested to meet strict quality and nutritional specifications.



7 PACKING IN 50 KG BAGS, 1 MT JUMBO BAGS OR BULK

Finished soybean meal is packed in 50 kg bags, 1 MT jumbo bags, or loaded in bulk to meet customer requirements.



8 DISPATCH TO EAST AFRICA

Product is dispatched via reliable road and port networks for timely delivery across East Africa.



WHY THIS MODEL WORKS

- Stronger farmer relationships and on-ground support
- More reliable raw material flows and traceability
- Quality consistency from farm to finished meal
- Competitive commercial terms for long-term partners
- Reliable logistics and distribution across East Africa



PRODUCT QUALITY, SPECIFICATIONS & COMPLIANCE

Kenya-Focused. High-Protein. Buyer-Ready.

Aurelian Capital sources premium soybean meal from trusted origins and ensures consistent quality through rigorous supplier vetting, process control and testing before shipment.



TYPICAL QUALITY SPECIFICATIONS

Parameter	Typical Range	Typical Value*
Crude Protein (as is)	44% – 48%	46%
Moisture	max 12%	≤ 12%
Crude Fiber	5% – 7%	5% – 7%
Crude Fat	1% – 2.5%	1% – 2.5%
Ash	max 6%	≤ 6%
Urease Activity	low / controlled	Controlled
Aflatoxin (B1 + B2 + G1 + G2)	subject to agreed limits and COA	Agreed Limits

*Typical value represents the most common target level for crude protein. All other values are typical ranges or maximums.



KENYAN IMPORT & QUALITY READINESS

- ✓ Certificate of Analysis (COA)
- ✓ Commercial Invoice
- ✓ Packing List
- ✓ Bill of Lading
- ✓ Certificate of Origin
- ✓ Phytosanitary or related documents where applicable
- ✓ Alignment with KEBS or buyer requirements

We work to ensure documentation and quality standards meet Kenyan import and buyer expectations.

DESIGNED FOR HIGH-PERFORMANCE FEED APPLICATIONS

POULTRY FEED



High-quality protein supports growth, feed efficiency and flock performance.

DAIRY & CATTLE FEED



Consistent protein source to support milk production and body condition.

AQUACULTURE FEED



Highly digestible protein supports healthy growth and efficient feed conversion.

SMALL RUMINANT FEED



Supports growth, milk yield and overall animal health in small ruminant systems.



DISCLAIMER: Specification values shown are indicative target ranges only and may vary by origin, crop year, bean variety, storage condition, processing route, dehulling or hull inclusion, season and testing method. Final contractual quality is governed solely by the mutually agreed specification and the shipment Certificate of Analysis (COA) and remains subject to buyer inspection, destination testing, Kenyan import requirements and applicable tolerances.



TRUSTED ORIGIN NETWORK

Global Sourcing. Local Relationships.

Aurelian Capital partners with carefully selected soybean meal producers and processors across key non-GMO origin countries. Our upstream support model—anchored in fertiliser supply—strengthens grower relationships, improves raw material availability and enables more favourable, negotiated commercial terms for our customers.



KEY SOURCING ORIGINS

WEST AFRICA



BENIN

Emerging soybean-growing region with expanding production and processing capacity, supported by improving agronomy and infrastructure.



GHANA

Established soybean production base with a growing cluster of crushing facilities serving both local and export markets.

EAST AFRICA



UGANDA

High-potential soybean belt with increasing acreage, productivity initiatives, and new processing investments.

SOUTHERN AFRICA



MALAWI

Smallholder-driven soybean production with strong support for yields, storage and aggregation.



ZAMBIA

Improving soybean ecosystem with grower training, input access, and local aggregation partnerships.

ASIA



INDIA

One of the world's largest soybean processors, with integrated supply chains, advanced crushing capacity, and exportable surplus.

OUR UPSTREAM SUPPORT ADVANTAGE



Fertilisers for Better Yields

We supply quality fertilisers tailored to local soil and crop needs, helping farmers improve yields and bean quality.



Stronger Relationships on the Ground

By supporting farmers and working closely with local processors, we build long-term trust and dependable supply partnerships.



More Raw Material Availability

Better yields, consistent aggregation, and improved post-harvest handling increase supply volume and reliability.



Negotiated Commercial Terms

Stronger upstream relationships give us better visibility, quality assurance, and leverage to negotiate competitive terms for our buyers.

QUALITY. TRACEABILITY. TRUST.



Sourced from trusted producers and processors in key non-GMO soybean origins.



Quality checks at origin, rigorous specifications, and documentation for each shipment.



Efficient logistics and export coordination through reliable port and shipping partners.

TYPICAL LOGISTICS ROUTE



FARMERS & AGGREGATORS



LOCAL COLLECTION & STORAGE



PROCESSING (CRUSHING)



QUALITY CHECKS & PACKING



PORTS & SHIPPING



DELIVERY TO CUSTOMER

EAST AFRICAN FEED APPLICATIONS



Soybean Meal. High Protein. Proven Performance.

Soybean meal is a versatile, high-protein ingredient that enhances feed quality, supports animal performance and improves productivity across East Africa's livestock and aquaculture sectors.



1. POULTRY FEED

Soybean meal provides highly digestible protein and essential amino acids to:

-  Promote faster growth and uniformity
-  Improve feed conversion efficiency (FCR)
-  Support immune function and overall bird health
-  Enhance egg production and quality



2. DAIRY & CATTLE FEED

A key protein source that supports rumen function and overall animal productivity by:

-  Increasing milk yield and improving milk quality
-  Supporting healthy body condition and weight gain
-  Enhancing rumen microbial protein synthesis
-  Improving feed efficiency and cost-effectiveness



3. AQUACULTURE FEED

Soybean meal offers an excellent plant protein for fish and aquatic species, helping to:

-  Support optimal growth and survival rates
-  Improve feed digestibility and nutrient absorption
-  Strengthen health and stress resistance
-  Lower feed costs while maintaining performance



4. SMALL RUMINANT FEED

Ideal protein supplement for goats and sheep, contributing to:

-  Steady growth and weight gain
-  Better body condition and reproductive performance
-  Improved milk production in lactating animals
-  Balanced rations for improved feed efficiency



5. COMMERCIAL FEED MILLS

Soybean meal is a reliable, consistent ingredient that enables feed manufacturers to:

-  Formulate balanced diets for multiple species
-  Ensure consistent quality and nutritional performance
-  Improve pellet quality and durability
-  Meet market demand with competitive feed solutions

WHY SOYBEAN MEAL?



High Protein
(44–48%) for
strong growth



Highly Digestible
for better nutrient
utilisation



Improves Feed
Conversion
Efficiency



Supports Milk
Production &
Reproductive Health



Enables Balanced,
Cost-Effective
Formulations

PACKAGING & LOGISTICS

PACKAGED FOR QUALITY. DELIVERED WITH CARE.

From our facility to your farm – safely, efficiently and on time.

Aurelian Capital offers flexible packaging and reliable logistics solutions to meet the needs of feed mills, traders, distributors and processors across East Africa.



STANDARD PACKING OPTIONS

- 50 KG PP woven bags
- 1 MT jumbo bags
- Bulk in containers
- Bulk in bulk trucks

Custom branding available on request.



RECOMMENDED STORAGE

- Store in a clean, cool, dry and well-ventilated warehouse
- Keep off the ground on pallets
- Protect from moisture, heat and direct sunlight



SHELF LIFE GUIDANCE

- Best within 6 months from production date
- Reseal opened bags or transfer to airtight containers
- First in, First out (FIFO) recommended



DISPATCH OPTIONS

- 20FT / 40FT container shipments
- Bulk deliveries
- Road freight to inland destinations
- Flexible scheduling to meet your demand



RELIABLE DELIVERY ACROSS EAST AFRICA

Proven supply into Kenya, Tanzania, Somalia and the wider East African region.

PACKED & PALLETISED



1 MT JUMBO BAGS



CONTAINER LOADING



BULK SHIPMENT OPTIONS



PORT HANDLING



WAREHOUSE & INVENTORY



Our logistics network ensures timely, secure and cost-effective delivery – from our facility to your farm, factory or feed mill.



KENYA IMPORT DOCUMENTATION & STANDARDS

Complete Compliance. Smooth Clearance. Assured Quality.

Aurelian Capital ensures all soybean meal exports to Kenya are supported by complete, accurate and compliant documentation in line with Kenyan regulations and international trade best practices.

BUYER-READY EXPORT DOCUMENTATION



CERTIFICATE OF ANALYSIS (COA)

Issued by an accredited laboratory. Confirms product quality against agreed specifications (protein, moisture, fiber, fat, ash, aflatoxin, etc.).



COMMERCIAL INVOICE

Includes seller & buyer details, invoice number, product description, HS code, quantity, unit price, total value, currency and Incoterms®.



PACKING LIST

Details of packing type, number of packages, net/gross weights, lot/batch numbers and dimensions.



BILL OF LADING (SEA) / AIR WAYBILL (AIR)

Proof of shipment and contract of carriage issued by the shipping line or airline.



CERTIFICATE OF ORIGIN

Issued by an authorized chamber of commerce confirming the country of origin.



PHYTOSANITARY CERTIFICATE (IF APPLICABLE)

Issued by the national plant protection organization of the country of origin confirming the product is free from pests and fit for human/animal consumption.



QUALITY & COMPLIANCE DOCUMENTATION

KEBS-aligned quality declaration, non-GMO declaration (if required), mycotoxin test reports, and any buyer-specific technical or regulatory documents.



CUSTOMS CLEARANCE SUPPORT

- ✓ Pre-clearance document review to ensure accuracy and compliance
- ✓ HS code classification guidance and duty/VAT advisory
- ✓ Liaison with clearing & forwarding agents in Mombasa and ICDs
- ✓ Electronic submission support via Kenya TradeNet (KTN)
- ✓ Coordinated inspections and release with KEBS, KEPHIS and KRA
- ✓ Real-time updates until final delivery to consignee



PACKAGING & TRACEABILITY

- ✓ 50 kg PP woven bags, 1 MT jumbo bags, or bulk in container liner
- ✓ Food/feed grade packaging
- ✓ Clearly marked with product name, batch/lot no., net weight, origin, production date and handling instructions
- ✓ Full batch traceability from farm to finished product
- ✓ Secure container stuffing and sealing with photos & seal numbers shared for traceability



STANDARDS & QUALITY ASSURANCE

- ✓ Soybean meal complies with KEBS standards (e.g., KEBS EAS 38: Animal Feed – Soybean Meal)
- ✓ Regular testing for protein, moisture, fiber, fat, ash, aflatoxin and other key parameters
- ✓ Alignment with buyer specifications and international best practices (ISO, HACCP principles)
- ✓ Continuous quality monitoring at all critical points of the supply chain



TRANSPARENT. TRACEABLE. TRUSTED.

Aurelian Capital is committed to documentation accuracy, regulatory compliance and consistent product quality—delivered every time.



Complete Documentation



Regulatory Compliance



Quality Assurance



On-Time Delivery





WHY PARTNER WITH AURELIAN CAPITAL



Aurelian Capital supports farmers with fertiliser from our fertiliser plants globally, helping improve yields and crop consistency.

We combine strong upstream relationships, quality processes and reliable delivery to power agriculture and industry across East Africa.



DEPENDABLE SUPPLY

Consistent product availability backed by partnered plants and strong inventory planning.



NON-GMO SOURCING OPTIONS

Access to non-GMO soybean meal options to meet customer and market preferences.



COMPETITIVE COMMERCIAL TERMS

Flexible and competitive terms designed to support your margins and growth.



**Your trusted partner
for high-quality
agricultural inputs,
delivered reliably
across East Africa.**



CUSTOMISED PACKING

Packing to suit your needs – from 50 kg bags to 1 MT jumbo bags, bulk or bulk/container solutions.



STRONGER UPSTREAM RELATIONSHIPS

Direct access to trusted producers and processors ensures stable quality and long-term continuity.



QUALITY ASSURANCE

Rigorous quality control at source and before shipment ensures specifications are met every time.



RELIABLE LOGISTICS INTO EAST AFRICA

Efficient shipping, customs clearance and inland distribution to deliver on time, every time.



Empowering
Farmers



Improving
Yields



Building Food
Security



Strengthening
East Africa



CONTACT & ENQUIRIES

We are ready to supply.
Let's grow East Africa together.

Aurelian Capital Ltd is your trusted partner for high-quality soybean meal, supplied through a fertiliser-supported sourcing model that strengthens farmers, improves yields and secures reliable feed nutrition for the region.



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OUR COMMITMENT

We are committed to long-term partnerships, quality assurance and reliable supply. Together, we can build stronger supply chains, better yields and a more food-secure East Africa.



STANDARD OFFERS DISCLAIMER

All offers remain subject to final specification, origin, availability, logistics, banking route and signed contract.

